

2010

Annual Report





In 2010, Water.org reached more people with access to safe water and sanitation than ever before in its 20-year history. Thanks to the commitment, passion, and vision of Water.org donors and advocates, local partner organizations, and communities around the world, over 266,000 people gained ready access to clean water and a sanitary toilet.

What does this mean? In Ethiopia, a third-grade girl is going to school because she no longer spends her day collecting contaminated water. In Uganda, a toddler is growing up healthy, free from life-threatening bouts of diarrhea. An expecting mother in India has the relief of a nearby toilet. A father in Bangladesh can hold a job, now that he's not sick. The benefits go on and on.

In 2011 – and until our vision of universal access to water and sanitation is achieved – Water.org will continue its relentless pursuit and implementation of scalable, sustainable solutions to this crisis. Thank you for joining us!

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Africa Office

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Ethiopia The need for water and sanitation in Ethiopia is severe, especially in rural areas. Water.org’s projects in Ethiopia are located in the rural regions of Tigray, Amhara, Harai, and Oromia, and are grant-based. Water.org has been working in Ethiopia since 2004.

		Communities:	63
		Beneficiaries:	4,573
		Active Programs:	1



Kenya Water.org has worked in the urban city of Kisumu and the rural Eastern and Nyanya Provinces. More than 60 percent of residents in Kisumu live in peri-urban settlements that ring the city, and many collect contaminated water from shallow wells or surface sources. Water.org works with communities in Eastern Province that are semi-arid, with occasional droughts. Water.org has been working in Kenya since 2005.

		Communities:	141
		Beneficiaries:	21,563
		Active Programs:	3

Uganda Water.org’s projects are located in urban and semi-rural communities close to Kampala, where more than 40 percent of people live in unplanned settlements. Of those residents, less than 20 percent have access to piped water. Many people use springs and other surface sources that are highly contaminated due to poor drainage and little regulation of waste disposal. Water.org has been working in Uganda since 2010.

		Communities:	15
		Active Programs:	2
			

Ghana Water.org is working in two rural areas in Ghana: Volta Region around Lake Volta and Upper East Region, which borders Burkina Faso and Benin. Both districts are remote and poor, with less than half of the population unable to access safe water and very few families with access to improved sanitation. Water.org has been working in Ghana since 2009.

		Communities:	38
		Beneficiaries:	11,829
		Active Programs:	2



India Water.org's program in India provides safe water and sanitation to families living in rural and urban Indian communities in five states: Andhra Pradesh, Karnataka, Maharashtra, Orissa, and Tamil Nadu. Rural projects are located in Karnataka, Orissa, and Tamil Nadu. Urban projects are located in the cities of Tiruchirappalli, Bangalore, Hyderabad, Nagpur, and Samabalpur. Water.org has been working in India since 2003.



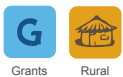
Communities: 713
Beneficiaries: 161,971
Active Programs: 13

Bangladesh Bangladesh's water crisis affects rural and urban areas and is a matter of water scarcity and quality. Water.org's urban program focuses on the slums of the capital city, Dhaka. The rural program is located in Rajshahi and Manikganj Districts. Water.org has been working in Bangladesh since 2003.



Communities: 264
Beneficiaries: 63,572
Active Programs: 2

Haiti Half of the people in Haiti lack access to clean water and only one in five have access to a sanitary toilet. At the 2009 Clinton Global Initiative Annual Meeting, Water.org announced its commitment to reach 50,000 Haitians with clean water and sanitation over the next three years. Water.org has begun working in neglected rural areas of Haiti. Water.org has been working in Haiti since 2010.



Communities: 60
Beneficiaries: 2,988
Active Programs: 1



Children fill their jug at a new, clean water tap in Dhaka, Bangladesh

Our Certified Local Partners

Bangladesh

Dustha Shasthya Kendra
Village Education Resource Center

Ethiopia

Organization for Rehabilitation & Development in Amhara

Relief Society of Tigray

Water Action

Ghana

Afram Plains Development Organisation

Rural Aid

Haiti

Haiti Outreach

The Lambi Fund

Honduras

COCEPRADIL

India

Bharat Integrated Social Welfare Agency

Bhartiya Samruddhi Investments and Consulting Services

Evangelical Social Action Forum

Gramalaya

Gramalaya Urban and Rural Development Initiatives and Network

Grameen Koota

Hand in Hand

Mythri Sarva Seva Samithi

Organization for the Development of People

Society for Community Organization and People's Education

Society for Integrated Development in Urban and Rural Areas

Kenya

Adventist Development and Relief Agency

Kenya Water for Health Organisation

Pamoja Trust

Uganda

Voluntary Action for Development

Community Integrated Development Initiatives

Statement of Financial Position

	Years ending Sept 30,	
	2010	2009
ASSETS		
Cash and cash equivalents	\$2,235,781	\$3,637,713
Accounts receivable	476,986	413,674
Prepaid expenses	44,426	39,548
Investments	83,615	75,724
WaterCredit loans receivable, net	229,239	256,286
Property and equipment, net	168,002	217,103
TOTAL ASSETS	\$3,238,049	\$4,640,048
LIABILITIES & NET ASSETS		
Accounts payable	\$56,917	\$263,753
Accrued expenses	101,627	70,737
Refundable advances	152,676	393,363
Grants payable	80,139	80,139
Notes payable	18,155	39,667
Total Liabilities	\$409,514	\$847,659
COMMITMENTS AND CONTINGENCIES		
Unrestricted net assets	\$1,337,735	\$924,950
Temporarily restricted net assets	\$1,490,800	\$2,867,439
Total Net Assets	\$2,828,535	\$3,792,389
TOTAL LIABILITIES & NET ASSETS	\$3,238,049	\$4,640,048



Water.org holds Charity Navigator's four-star rating and the Independent Charities of America's "Best in America" seal of excellence, and meets the Council of Better Business Bureaus' Standards for Charitable Solicitations.

Financials online: <http://water.org/finance>

Statement of Activities

Year ending
Sept 30, 2010

REVENUE, GAINS AND OTHER SUPPORT:

Contributions and grants	\$4,023,638
Investment income and other	40,933
Total Revenue, Gains and Other Support	\$4,064,571

EXPENSES:

Water and sanitation programs:

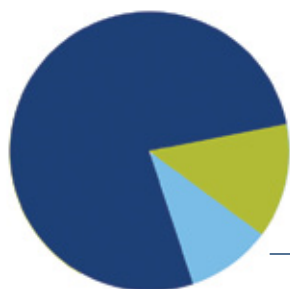
Grant program	2,191,099
WaterCredit	1,008,270
Partner development	48,624
Outreach	622,401
Total program	\$3,870,394

Supportive services:

Administration	666,655
Fundraising	491,376
Total supportive services	\$1,158,031

Total Expenses **\$5,028,425**

Change in Net Assets	(\$963,854)
Net Assets, Beginning of Year	\$3,792,389
Net Assets, End of Year	\$2,828,535



Allocation of Expenses

77% Programs

13% Administration

10% Fundraising

Water.org's allocation of expenses meets Charity Navigator's four-star criteria.



Thank you to all of our supporters



On behalf of **more than 266,000 people** who have received access to safe water and sanitation in 2010, thank you for your generous support!

A special thanks to the following partners who provided support to Water.org between January 1, 2010 and December 31, 2010.

\$1 Million and above

Hult International Business School Ltd.
The MasterCard Foundation
PepsiCo Foundation

\$100,000 - \$999,999

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\$10,000 - \$24,999

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**\$1,000
- \$4,999**

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			Roxy Paine		



Photo: Children at new well

Etisen (hello) from Ghana!

Today I visited three communities that have new boreholes with safe water flowing. One of these was Belenbisi Tibiabisi, where the children in this photo live. Before, they had to walk to a stream bed to collect drinking water from holes they dug in the bank. Now, they have clean water and a better understanding of good hygiene practices, like hand washing.

Thank You for enabling us to do this work!

Best Regards,
April Davies
Water.org Programs Manager



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Our work is not possible without you... Thanks again!

We envision the day when everyone in the world can take a safe drink of water.